

About the IDEaS Integration Partner Program



The IDEaS Integration Partner Program enables hospitality and travel technology solution providers to develop a certified integration with IDEaS software solutions allowing for a seamless client deployment and collaborate in market development initiatives with IDEaS. These solution providers primarily provide technology solutions that either provide the data for IDEaS software solutions and/or distribute the outputs of IDEaS' software solutions.

Partner Tier	Criteria/Commitment	Who Meets This Criteria Today?
Property Management Systems		
Platinum	<ul style="list-style-type: none"> Gold Tier Criteria/Commitments Receives additional IDEaS Signature Plus Controls** Provides additional data for IDEaS RMS Modules Collaborates on an IDEaS User Event² 	GUBSE (SiHOT), MICROS (Fidelio Suite 8, Opera PMS), Protel (Protel)
Gold	<ul style="list-style-type: none"> Silver Tier Criteria/Commitments Receives all of the IDEaS Signature Controls Collaborates on Joint Market Awareness Assets¹ 	Agilysys (LMS), Cenium (Cenium PMS), CM Soluciones (Visual Hotel), Guestline (RezLynx), iTesso (IDPMS)
Silver	<ul style="list-style-type: none"> Meets IDEaS integration specifications Is certified by IDEaS & is in production with minimum of 2 clients Is in a one-way or two-way integration (data extraction or decision upload) with IDEaS and/or Receives some of the IDEaS Signature Controls* 	Agilysis (VisualOne), Diventa (Diventa PMS), Indra (TMS), CMS Hospitality (GuestCentriX), Galaxy (Lightspeed), hetras (hetras PMS), Hoist Hotel Technology (HotSoft PMS), Hostware (Hostware FRO), IDS Next (Fortune), Infor Softbrands (Epitome.net), InnQuest Software (RoomMaster), IQware (IQware), Istra Informaticki Inzenjering (MISH PMS), Multi-Systems, Inc. (WinPMS), Northwind (Maestro), Shanghai Junteng Science and Technology (Frontier), Sindata (VHP PMS), Skyware Hospitality (Skyware), Xi Run Westsoft (FoxHis X50110)
Central Reservation Systems		
Platinum	<ul style="list-style-type: none"> Gold Tier Criteria/Commitments Receives additional IDEaS Signature Plus Controls** Collaborates on an IDEaS User Event² 	MICROS (myfidelio.net, Opera ORS), Pegasus (RezView NextGen), Sabre Hospitality (SynXis), TravelTripper (RezTrip)
Gold	<ul style="list-style-type: none"> Silver Tier Criteria/Commitments Receives all of the IDEaS Signature Controls* Collaborates on Joint Market Awareness Assets¹ 	Infor Softbrands (Core), iTesso (RezExchange), Trust (Voyager)
Silver	<ul style="list-style-type: none"> Meets IDEaS integration specifications Is certified by IDEaS & is in production with minimum of 2 clients Is in a one-way or two-way integration (data extraction or decision upload) with IDEaS and/or Receives some of the IDEaS Signature Controls* 	Availpro (Availpro), Avvio (Covert Booking System), CSC (Reserve), GijimaAst (ResHub), Pegasus (RezView Classic), PHOBS (PHOBS CRS), Sceptre Hospitality (WindsurferCRS), TravelClick (iHotelier), Xn Hotel Systems (Xn globalRES)

Legend

¹ Collaboration on Joint Market Awareness Assets includes:

- Joint Integration Data Sheet
- Joint Client Success story

² Collaboration on an IDEaS User Event includes:

- Participation & Sponsorship at the IDEaS Global Summit Series events

* IDEaS Signature Controls are:

- Last Room Value with Deltas (LRV) or
- Minimum Length of Stay (MinLOS) or
- Full Pattern Length of Stay (FPLOS)
- Best Available Rate by Length of Stay (BAR by LOS):
- Daily Best Available Rate (Daily BAR)
- Hotel Overbooking
- Room Type Overbooking

** IDEaS Signature Plus Controls = IDEaS Signature Controls + any of the following:

- Multiple formats of Best Available Rate
- Multiple formats for LRV (MinLOS & FPLOS)
- Derivative Best Available Rate
- Derivative Availability
- Yield Currency Compatibility

Partner Tier	Criteria/Commitment	Who Meets This Criteria Today?
Rate Distribution Systems		
Platinum	<ul style="list-style-type: none"> Gold Tier Criteria/Commitments The integration is HTNG compliant Collaborate on an IDEaS User Event² 	eRevMax (Connect, Rate Tiger), HotelNetSolutions (HotelNetSolutions), Passkey (GroupMAX), HBSi (iDemand Gateway), RateGain (ChannelGain, RezGain), SiteMinder (SiteMinder), Stardekk (Cubilis)
Gold	<ul style="list-style-type: none"> Silver Tier Criteria/Commitments Is certified by IDEaS & is in production with minimum of 2 clients Collaborates on Joint Market Awareness Assets¹ 	Fastbooking (Updater), TravelClick (Channel Direct)
Silver	<ul style="list-style-type: none"> Meets IDEaS integration specifications 	ChannelRUSH (ChannelRUSH), ParityRate.com (ParityRate Channel Manager)
Rate Shopping Systems		
Platinum	<ul style="list-style-type: none"> Gold Tier Criteria/Commitments The integration is HTNG compliant Collaborate on an IDEaS User Event² 	eRevMax (RateTiger), Fastbooking (Checker), TravelClick (PricePosition, Rate360)
Gold	<ul style="list-style-type: none"> Silver Tier Criteria/Commitments Is certified by IDEaS & is in production with minimum of 2 clients Collaborates on Joint Market Awareness Assets¹ 	Availpro (RateScreener, ParityChecker), BeOnPrice (BeOnPrice), HQplus (HQplus), OTA Insight (OTA Insight), RateGain (PriceGain)
Silver	<ul style="list-style-type: none"> Meets IDEaS integration specifications 	AnyRate (AnyRate)

Legend

¹ Collaboration on Joint Market Awareness

Assets includes:

- Joint Integration Data Sheet
- Joint Client Success story

² Collaboration on an IDEaS User Event

includes:

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- Derivative Availability
- Yield Currency Compatibility

Collaboration on Joint Market Awareness Assets and IDEaS User Event to be mutually agreed to by IDEaS and the Partner.

*If interested in becoming an IDEaS Integration Partner,
please download the Expression of Interest Form on our website:
www.ideas.com/partners*

www.ideas.com

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DRIVING BETTER REVENUE