




About the IDEaS Integration Partner Program






The IDEaS Integration Partner Program enables hospitality and travel technology providers to develop a certified integration with IDEaS solutions allowing for a seamless client deployment. IDEaS integration partners provide either the data for IDEaS solutions and/or support deployment of the outputs of IDEaS solutions.




PROPERTY MANAGEMENT SYSTEMS

 Advanced Integration	
CRITERIA <ul style="list-style-type: none"> • 2-Way Certified with one or more IDEaS Signature Plus Controls** • Provides data for additional IDEaS RMS Modules • Standard tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Amadeus (IDPMS) ▶ Guestline (RezLynx) ▶ Infor Hospitality (Infor HMS) ▶ Oracle (Fidelio Suite 8, OPERA OPMS) ▶ protel (protel)
 Standard Integration	
CRITERIA <ul style="list-style-type: none"> • 2-Way Certified with some or all the IDEaS Signature Controls* • Limited tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Agilysys (LMS & VisualOne) ▶ Cenium (Cenium PMS) ▶ CM Soluciones (Visual Hotel) ▶ GUBSE (SIHOT) ▶ hetra (hetras PMS) ▶ Hoist Hotel Technology (HotSoft) ▶ Indra (TMS) ▶ IQWare (IQpms) ▶ Springer-Miller Systems (SMS Host) ▶ WebRezPro (WebRezPro)
 Limited Integration	
CRITERIA <ul style="list-style-type: none"> • 2-Way Certified with at least one of the IDEaS Signature Controls* and/or 1-Way Data Extract Certified • Live connectivity with a minimum of 2 clients 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Amadeus (iTesso Cloud PM) ▶ CMS Hospitality (GuestCentrix) ▶ Diventa (Diventa PMS) ▶ Galaxy (Lightspeed) ▶ Host Hotel Systems (HostPMS) ▶ Hostware (Hostware FRO) ▶ IDS Next (Fortune) ▶ Infor Hospitality (Epitome) ▶ InnQuest Software (RoomMaster) ▶ MSI Solutions (WinPM) ▶ NewHotel (NewHotel) ▶ Northwind (Maestro) ▶ RMS Australia (RMS Hotel) ▶ Ros (ROS HIS) ▶ Sekom D.o.o (Reception) ▶ Sindata (VHP) ▶ Skyware Hospitality (Skyware) ▶ StayNTouch (Rover) ▶ TCA Software Solutions (Innsist) ▶ Winsar InfoSoft (WinHMS) ▶ Xi Ruan Westsoft (FoxHis)




CENTRAL RESERVATION SYSTEMS

 Advanced Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with one or more IDEaS Signature Plus Controls** Standard tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Oracle (OPERA CRS) Pegasus (RVNG, RezView Classic) Sabre Hospitality (SynXis, yourVoyager) SHR (Windsurfer) TravelClick (iHotelier) Xn protel (Xn globalRES)
 Standard Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with one or more IDEaS Signature Controls* Limited tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Amadeus (RezExchange) Avvio (Convert) PHOBS (PHOBS)
 Limited Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with at least one of the IDEaS Signature Controls* and/or 2-Way Certified Live connectivity with a minimum of 2 clients 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Availpro (Booking Engine) Gijima (eResHub) Omnibees (Omnibees) TravelTripper (RezTrip) Vertical Booking (Vertical Booking)


RATE DISTRIBUTION SYSTEMS

 Advanced Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with more than one IDEaS Signature Controls* Standard tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> HBSi (iDemand Gateway) SiteMinder (SiteMinder)
 Standard Integration	
CRITERIA <ul style="list-style-type: none"> Integration is HTNG compliant Limited tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Bookassist (Booking Engine) eRevMax (Connect) HotelNetSolutions (Channel Manager) Hotel Spider (Spider Booking) Omnibees (Omnibees) Passkey (GroupMAX) RateGain (RezGain) SmartHOTEL (Channel Manager) STAAH (Instant Channel Manager) Stardekk (Cubilis)
 Limited Integration	
CRITERIA <ul style="list-style-type: none"> 1-Way Decision Upload Certified with at least one of the IDEaS Signature Controls* Live connectivity with a minimum of 2 clients 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Booking Expert (Booking Expert) ChannelRUSH (Channel Manager) FastBooking (Updater) RateGain (ChannelGain) ParityRate.com (ParityRate Channel Manager) TravelClick (Channel Manager)

RATE SHOPPING SYSTEMS

 Advanced Integration	
CRITERIA <ul style="list-style-type: none"> Provides rate shopping competitive data by room type Standard tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> HQplus (HQplus) OTA Insight (OTA Insight) RateGain (PriceGain) TravelClick (PricePosition, Rate360)
 Standard Integration	
CRITERIA <ul style="list-style-type: none"> Live connectivity with a minimum of 2 clients Limited tier criteria 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> AnyRate (AnyRate) BeOnPrice (BeOnPrice) eRevMax (RateTiger) Fastbooking (Checker) RateMate (RateMate) RevCaster (RevCaster) Scignus (iRateExplorer)
 Limited Integration	
CRITERIA <ul style="list-style-type: none"> Meets IDeaS integration specifications 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> Availpro (RateScreener) Hotel Compete (Hotel Compete) PowerYourRoom (CompareYourRoom)

REPUTATION MANAGEMENT SYSTEMS

 Standard Integration	
CRITERIA <ul style="list-style-type: none"> Live connectivity with a minimum of 2 clients Meets IDeaS integration specifications 	
WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ReviewPro (Hotel Reputation Management) Revinatate (Revinatate Reputation) TrustYou (TrustYou Analytics and Radar)

Legend

*** IDeaS Signature Controls are:**

- Last Room Value with Deltas (LRV) or
- Minimum Length of Stay (MinLOS) or
- Full Pattern Length of Stay (FPLOS)
- Best Available Rate by Length of Stay (BAR by LOS):
- Daily Best Available Rate (Daily BAR)
- Hotel and/or Room Type Overbooking

**** IDeaS Signature Plus Controls = IDeaS Signature Controls + any of the following:**

- Multiple formats of Best Available Rate
- Multiple formats for LRV (MinLOS & FPLOS)
- Derivative Best Available Rate
- Derivative Availability
- Yield Currency Compatibility

As of October 2017

*If interested in becoming an IDeaS Integration Partner,
please download the Expression of Interest Form on our website:*

www.ideas.com/partners

www.ideas.com

Main **+1 952 698 4200**

Fax **+1 952 698 4299**

©2017 Integrated Decisions & Systems, Inc.
(IDeaS - A SAS COMPANY) – All Rights Reserved.
All other trademarks are the property of their respective owners.

IDEAS™
REVENUE SOLUTIONS

DRIVING BETTER REVENUE