

About the IDEaS Integration Partner Program



The IDEaS Integration Partner Program enables hospitality and travel technology providers to develop a certified integration with IDEaS solutions allowing for a seamless client deployment. IDEaS integration partners provide either the data for IDEaS solutions and/or support deployment of the outputs of IDEaS solutions.

PROPERTY MANAGEMENT SYSTEMS

Advanced Integration

CRITERIA

- 2-Way Certified with one or more IDEaS Signature Plus Controls**
- Provides data for additional IDEaS RMS Modules
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Agilysys (Stay PMS)
- ▶ Amadeus (APMA Cloud and IDPMS on premise)
- ▶ GUBSE (SiHOT)
- ▶ Guestline (RezLynx)
- ▶ HotelKey (HotelKey App)
- ▶ Infor Hospitality (Infor HMS)

- ▶ IQWare (IQpms)
- ▶ NEC (NEHOPS)
- ▶ Oracle (OPERA OPMS)
- ▶ Planet (Protel onPrem)
- ▶ RMS Cloud (RMS Hotel)
- ▶ RoomKey PMS (RoomKey PMS)

- ▶ Shiji (Shiji Enterprise Platform, Cambridge PMS)
- ▶ Springer-Miller Systems (SMS Host)

Standard Integration

CRITERIA

- 2-Way Certified with some or all the IDEaS Signature Controls*
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Agilysys (LMS)
- ▶ Clock Software (Clock PMS)
- ▶ CMSOL (Visual Hotel)
- ▶ HotelCube (HotelCube PMS)
- ▶ Hoist Hotel Technology (HotSoft)
- ▶ Host Hotel Systems (HostPMS)
- ▶ Jonas Chorum (Chorum PMS)

- ▶ Minsait (TMS)
- ▶ NewHotel (NewHotel)
- ▶ Northwind Maestro (Maestro PMS)
- ▶ Planet (Protel Cloud PMS)
- ▶ Priority Hospitality
- ▶ Resort Data Processing (Property Management)

- ▶ StayNTouch (Cloud PMS)
- ▶ Spectra (Spectra PMS)
- ▶ WebRezPro (WebRezPro)
- ▶ Zucchetti (Scrigno PMS)

Limited Integration

CRITERIA

- 2-Way Certified with at least one of the IDEaS Signature Controls* and/or 1-Way Data Extract Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (Cloud PMS)
- ▶ CMS Hospitality (GuestCentrix)
- ▶ Diventa (Diventa PMS)
- ▶ Hostware (Hostware FRO)
- ▶ IDS Next (Fortune)
- ▶ InnQuest Software (RoomMaster)
- ▶ Instant Group (HotelConnect)

- ▶ Mews (Mews Operations)
- ▶ NewBook (NewBook PMS)
- ▶ NiteSoft (NiteSoft PMS)
- ▶ Prestige (Front Office)
- ▶ Rezen Group (Rezen PMS)
- ▶ Sindata (VHP)
- ▶ Shiji (Westsoft FoxHis)

- ▶ Skyware Hospitality (Skyware)
- ▶ TCA Software Solutions (Innsist)
- ▶ Winsar InfoSoft (WinHMS)

CENTRAL RESERVATION SYSTEMS

Advanced Integration

CRITERIA

- 1-Way Decision Upload Certified with one or more IDeaS Signature Plus Controls**
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Amadeus (ACRS, iHotelier) ▶ Oracle (OPERA CRS) ▶ Pegasus (RVNG, RezView Classic) ▶ Sabre Hospitality (SynXis, yourVoyager) 	<ul style="list-style-type: none"> ▶ SHR (Allora CRS, Windsurfer) ▶ Vertical Booking (Vertical Booking) ▶ Xn protel (Xn globalRES)
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Standard Integration

CRITERIA

- 1-Way Decision Upload Certified with one or more IDeaS Signature Controls*
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Amadeus (RezExchange) ▶ Huazhu (Huazhu CRS) ▶ Pegasus (RezTrip) 	<ul style="list-style-type: none"> ▶ PHOBS (PHOBS)
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Limited Integration

CRITERIA

- 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Advantage Reserve (Advantage Reserve) ▶ Blastness (Blastness CRS); ▶ BusyRooms (Busy Rooms CRS) ▶ d-edge (Central Reservation System) 	<ul style="list-style-type: none"> ▶ Gijima (eResHub) ▶ Inntopia (Inntopia CRS) ▶ Omnibeas (Omnibeas)
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RATE DISTRIBUTION SYSTEMS

Advanced Integration

CRITERIA

- 1-Way Decision Upload Certified with more than one IDeaS Signature Controls*
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ HBSi (iDemand Gateway) ▶ SiteMinder (The Channel Manager)
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Standard Integration

CRITERIA

- Integration is HTNG compliant
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ Bookassist (Booking Engine) ▶ Booking Expert (Booking Expert) ▶ Cvent/Passkey (Passkey Group Block Reservation) ▶ d-edge (Channel Manager) ▶ eRevMax (Connect) 	<ul style="list-style-type: none"> ▶ HotelNetSolutions (Channel Manager) ▶ Hotel Runner (Channel Manager) ▶ Hotel Spider (Spider Booking) ▶ primalRES (primalRES Channel Manager) 	<ul style="list-style-type: none"> ▶ RateGain (RezGain) ▶ SmartHOTEL (Channel Manager) ▶ STAAH (Instant Channel Manager) ▶ Stardekk (Cubilis)
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Limited Integration

CRITERIA

- 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?	<ul style="list-style-type: none"> ▶ ChannelRUSH (Channel Manager) ▶ RateGain (ChannelGain) 	<ul style="list-style-type: none"> ▶ RoomCloud (Room Cloud Channel Manager)
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RATE SHOPPING SYSTEMS

Advanced Integration

CRITERIA

- Provides rate shopping competitive data by room type
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (PricePosition, Rate360)
- ▶ BeOnPrice (BeOnPrice)
- ▶ Fornova (Competitive Intelligence), Optimand (Optimand Rate Shopper)

- ▶ Hotellistat (Hotellistat)
- ▶ Hotel Compete (Hotel Compete)
- ▶ Lighthouse (Rate Insight)
- ▶ RateGain (PriceGain)

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- ▶ D-Edge (Rate Screener)
- ▶ eRevMax (RateTiger)
- ▶ RateMate (RateMate)

- ▶ Scignus (iRateExplorer)
- ▶ Standard Binocle (Binocle Rate Shopper)

REPUTATION MANAGEMENT SYSTEMS

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Revinate (Revinate Reputation)
- ▶ Shiji (ReviewPro Reputation Management)

- ▶ TrustYou (TrustYou Analytics and Radar)

UPSELLING SYSTEMS

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Nor1 (eStandby Upgrade, eXpress Upgrade, CheckIn Merchandising)
- ▶ Oaky (Oakly Upsell)
- ▶ Upsell Guru

MARKET INTELLIGENCE

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (Demand360)
- ▶ Benchmarking Alliance (Hotel Trends Benchmarking)
- ▶ Str (STR report)

SALES & CATERING

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (Delphi)
- ▶ iVvy (Venue Management Software)

Legend

* IDEaS Signature Controls are:

- ▶ Last Room Value with Deltas (LRV) or
- ▶ Minimum Length of Stay (MinLOS) or
- ▶ Full Pattern Length of Stay (FPLOS)
- ▶ Best Available Rate by Length of Stay (BAR by LOS)
- ▶ Daily Best Available Rate (Daily BAR)
- ▶ Hotel and/or Room Type Overbooking

** IDEaS Signature Plus Controls = IDEaS Signature Controls + any of the following:

- ▶ Multiple formats of Best Available Rate
- ▶ Multiple formats for LRV (MinLOS & FPLOS)
- ▶ Derivative Best Available Rate
- ▶ Derivative Availability
- ▶ Yield Currency Compatibility

As of July 2024

*If interested in becoming an IDEaS Integration Partner,
please download the Expression of Interest Form [here](#).*

