

About the IDEaS Integration Partner Program



The IDEaS Integration Partner Program enables hospitality and travel technology providers to develop a certified integration with IDEaS solutions allowing for a seamless client deployment. IDEaS integration partners provide either the data for IDEaS solutions and/or support deployment of the outputs of IDEaS solutions.

PROPERTY MANAGEMENT SYSTEMS

Advanced Integration

CRITERIA

- 2-Way Certified with one or more IDEaS Signature Plus Controls**
- Provides data for additional IDEaS RMS Modules
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- | | | |
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| <ul style="list-style-type: none"> ▶ Agilysys (Stay PMS) ▶ Apaleo (Apaleo PMS) ▶ GUBSE (SiHOT) ▶ Guestline (RezLynx) ▶ HotelKey (HotelKey App) ▶ Infor Hospitality (Infor HMS) | <ul style="list-style-type: none"> ▶ IQWare (IQpms) ▶ NEC (NEHOPS) ▶ Oracle (OPERA Cloud, OPERA OPMS) ▶ Planet (Protel onPrem) ▶ RMS (RMS Hotel) ▶ RoomKey PMS (RoomKey PMS) | <ul style="list-style-type: none"> ▶ Shiji (Daylight PMS, Cambridge PMS) ▶ Springer-Miller Systems (SMS Host) ▶ StayNTouch (Cloud PMS) |
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Standard Integration

CRITERIA

- 2-Way Certified with some or all the IDEaS Signature Controls*
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

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|---|--|--|
| <ul style="list-style-type: none"> ▶ Agilysys (LMS) ▶ Clock Software (Clock PMS) ▶ CMSOL (Visual Hotel) ▶ HotelCube (HotelCube PMS) ▶ Host Hotel Systems (HostPMS) ▶ Jonas Chorum (Chorum PMS) ▶ Minsait (TMS) | <ul style="list-style-type: none"> ▶ NewHotel (NewHotel) ▶ Maestro (Maestro PMS) ▶ Maxxton (Maxxton PMS) ▶ Mirage Hotel Systems (Mirage PMS) ▶ Planet (Protel Cloud PMS, Hotsoft) ▶ Priority Hospitality (Optima PMS and Optima Cloud PMS) | <ul style="list-style-type: none"> ▶ Resort Data Processing (Property Management) ▶ Spectra (Spectra PMS) ▶ VIPS (CloudPMS) ▶ WebRezPro (WebRezPro) ▶ Zucchetti (Scrigno PMS) |
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Limited Integration

CRITERIA

- 2-Way Certified with at least one of the IDEaS Signature Controls* and/or 1-Way Data Extract Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?

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|--|--|--|
| <ul style="list-style-type: none"> ▶ CMS Hospitality (GuestCentrix) ▶ Diventa (Diventa PMS) ▶ Hostware (Hostware FRO) ▶ IDS Next (Fortune) ▶ InnQuest Software (RoomMaster) ▶ Mews (Mews Operations) | <ul style="list-style-type: none"> ▶ NewBook (NewBook PMS) ▶ NiteSoft (NiteSoft PMS) ▶ Noovy (Noovy PMS) ▶ Oasis (Oasis PMS) ▶ Prestige (Front Office) ▶ Rezen Group (Rezen PMS) | <ul style="list-style-type: none"> ▶ Shiji (Westsoft FoxHis) ▶ Sindata (VHP) ▶ Smart Finder (Smart Finder PMS) ▶ Skyware Hospitality (Skyware) ▶ TCA Software Solutions (Innsist) ▶ Winsar InfoSoft (WinHMS) |
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CENTRAL RESERVATION SYSTEMS

Advanced Integration

CRITERIA

- 1-Way Decision Upload Certified with one or more IDeaS Signature Plus Controls**
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?	▶ Amadeus (ACRS, iHotelier) ▶ Aven Hospitality (SynXis) ▶ Cendyn (CRS, Pegasus RVNG, RexView Classic) ▶ Oracle (OPERA CRS)	▶ Profit Room (Profit Room CRS) ▶ SHR (SHR CRS) ▶ Vertical Booking (Vertical Booking) ▶ Xn protel (Xn globalRES)
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Standard Integration

CRITERIA

- 1-Way Decision Upload Certified with one or more IDeaS Signature Controls*
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?	▶ Amadeus (RezExchange) ▶ Cendyn (Pegasus RezTrip) ▶ d-edge (Central Reservation System)	▶ Huazhu (Huazhu CRS) ▶ PHOBS (PHOBS)
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Limited Integration

CRITERIA

- 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?	▶ Advantage Reserve (Advantage Reserve) ▶ Blastness (Blastness CRS); ▶ BusyRooms (Busy Rooms CRS)	▶ Gijima (eResHub) ▶ Inntopia (Inntopia CRS) ▶ Omnibeas (Omnibeas)
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RATE DISTRIBUTION SYSTEMS

Advanced Integration

CRITERIA

- 1-Way Decision Upload Certified with more than one IDeaS Signature Controls*
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?	▶ HBSi (iDemand Gateway) ▶ Seanuts (TL Lincoln Channel Manager)	▶ SiteMinder (SiteMinder Platform) ▶ Temairazu (Temairazu Channel Manager)
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Standard Integration

CRITERIA

- Integration is HTNG compliant
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?	▶ Bookassist (Booking Engine) ▶ Booking Expert (Booking Expert) ▶ Cvent/Passkey (Passkey Group Block Reservation) ▶ d-edge (Channel Manager) ▶ eRevMax (Connect)	▶ HotelNetSolutions (Channel Manager) ▶ Hotel Runner (Channel Manager) ▶ Hotel Spider (Spider Booking) ▶ primalRES (primalRES Channel Manager)	▶ RateGain (RezGain) ▶ SmartHOTEL (Channel Manager) ▶ STAAH (Instant by Max Channel Manager) ▶ Stardekk (Cubilis)
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Limited Integration

CRITERIA

- 1-Way Decision Upload Certified with at least one of the IDeaS Signature Controls* and/or 2-Way Certified
- Live connectivity with a minimum of 2 clients

WHO MEETS THIS CRITERIA TODAY?	▶ ChannelRUSH (Channel Manager) ▶ RateGain (UNO)	▶ RoomCloud (Room Cloud Channel Manager) ▶ Shiji (Horizon Distribution)
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RATE SHOPPING SYSTEMS

Advanced Integration

CRITERIA

- Provides rate shopping competitive data by room type
- Standard tier criteria

WHO MEETS THIS CRITERIA TODAY?

- | | |
|---|------------------------------------|
| ▶ Amadeus (RevenueStrategy360, PricePosition) | ▶ Hotel Compete (Hotel Compete) |
| ▶ BeOnPrice (BeOnPrice) | ▶ Lighthouse (Rate Insight) |
| ▶ Fornova (Competitive Intelligence) | ▶ Optimand (Optimand Rate Shopper) |
| ▶ Hotellistat (Hotellistat) | ▶ RateGain (PriceGain) |

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Limited tier criteria

WHO MEETS THIS CRITERIA TODAY?

- | | |
|-----------------------------------|---|
| ▶ D-Edge (Rate Screener) | ▶ RateMate (RateMate) |
| ▶ eRevMax (RateTiger) | ▶ Scignus (iRateExplorer) |
| ▶ Joint Wisdom (Rate Shopping) | ▶ Standard Binocle (Binocle Rate Shopper) |
| ▶ PowerYourRoom (CompareYourRoom) | |

REPUTATION MANAGEMENT SYSTEMS

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- | | |
|---|---|
| ▶ Revinate (Revinate Reputation) | ▶ TrustYou (TrustYou Analytics and Radar) |
| ▶ Shiji (ReviewPro Reputation Management) | |

UPSELLING SYSTEMS

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- | |
|---|
| ▶ Nor1 (eStandby Upgrade, eXpress Upgrade, CheckIn Merchandising) |
| ▶ Oaky by Plusgrade (Oakly Upsell) |
| ▶ Upsell Guru |

MARKET INTELLIGENCE

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

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|---|
| ▶ Amadeus (Demand360) |
| ▶ Benchmarking Alliance (Hotel Trends Benchmarking) |
| ▶ Str (STR report) |

SALES & CATERING

Standard Integration

CRITERIA

- Live connectivity with a minimum of 2 clients
- Meets IDEaS integration specifications

WHO MEETS THIS CRITERIA TODAY?

- ▶ Amadeus (Delphi)
- ▶ iVvy (Venue Management Software)
- ▶ Oracle (OSEM)

Legend

* IDEaS Signature Controls are:

- ▶ Last Room Value with Deltas (LRV) or
- ▶ Minimum Length of Stay (MinLOS) or
- ▶ Full Pattern Length of Stay (FPLOS)
- ▶ Best Available Rate by Length of Stay (BAR by LOS)
- ▶ Daily Best Available Rate (Daily BAR)
- ▶ Hotel and/or Room Type Overbooking

** IDEaS Signature Plus Controls = IDEaS Signature Controls + any of the following:

- ▶ Multiple formats of Best Available Rate
- ▶ Multiple formats for LRV (MinLOS & FPLOS)
- ▶ Derivative Best Available Rate
- ▶ Derivative Availability
- ▶ Yield Currency Compatibility

As of July 2024

*If interested in becoming an IDEaS Integration Partner,
please download the Expression of Interest Form [here](#).*

